



# Global **360**

## **Global 360 Keyfile Product Pricing**

***Worldwide SRP***

**January 1, 2005**

Information set forth is deemed to be reliable, but no representation is made to the accuracy thereof. All prices are subject to change.

This price list replaces any versions dated prior to January 1, 2005

***Company Confidential***

# Product Orders Guidelines

Effective Immediately (01/01/05)

## Order Acceptance

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### The Global 360 Pricing Philosophy

Global 360, Inc. is moving to a more simplified approach to licensing and pricing. Client/Server pricing is no longer available. All pricing is now based on a concurrent user licensing model. Options that were previously offered at an additional charge are now bundled with every system purchase.

Orders must be for product and the Investment Protection Program (IPP) only. This pricelist does not include pricing for training or consulting services – please call for a custom quote for services. We will not accept any orders that are contingent upon delivery of feature/function enhancements.

### Keyfile Licensing

- All seats are now concurrent; this conversion is provided at no charge. Conversion will be completed upon receipt of the end-users annual IPP renewal order.
- All customers are allowed a free test system (5-seat system). Annual IPP must be paid on test systems. Test systems are intended for non-production use, and are used to validate new applications, general releases, IPP releases and/or patches prior to use in production.
- All new systems have a 5-seat minimum. Global 360 will add seats at no charge to bring end-users to this minimum; IPP will be paid on the new configuration. The minimum IPP amount is now \$2495.00.
- All systems will now include the eMail Gateway, OCR, Extranet, and Version Control options.
- All IPP programs are now upgraded to Keycare Plus/Global 360 IPP.

## Order Requirements

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### Purchase Order

- Signed Purchase Order on Company letterhead
- Bill To and Ship To Addresses
- End User Company Name as well as Primary Contact, Address, Telephone and Email Address.
- Terms: Net 30

## Product Specific Requirements

### Keyfile

- Server Name (must be 7 upper case characters or less; no dashes, spaces or underscores, or any other special characters, case sensitive)
- Number of concurrent users
- Optical Level, if required
- **NEW!** Number of scanners being utilized (for Royalty reporting)
- IPP term

### Investment Protection Program (IPP)

- Required with all license sales
- Payable annually in advance
- Renewals must be received prior to the expiration date
- For new orders IPP begins at the date of purchase
- For add-on orders - IPP must be coterminous, please prorate the new IPP cost accordingly.
- IPP must cover all products. Clients may opt to deactivate licenses if they require a decrease in their current license count – note, end users will need to repurchase these licenses if their needs increase.
- IPP is a non-refundable service
- Customers who have expired IPP but would like to become current must:
  1. Purchase annual IPP going forward and;
  2. Pay back IPP OR 15% of current list pricing on license configuration – whichever is less expensive to the end-user.

**Note:** If IPP is not renewed prior to the expiration date, the IPP agreement expires, the end-user receives no product upgrades, and loses access rights to the Global 360 Technical Support website and support staff.

### Shipping

- Standard order processing time for clean orders is 48hrs.
- New orders receive product media and license keys, IPP renewals receive revised license keys via email only. Please make note on the purchase order how you would like licenses to be shipped, via email or via diskette – please provide an email address.
- Rush service is available for a \$50.00 fee.
- Replacement for licenses, lost keys etc. is \$250.00

## Contact Information

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### Orders:

eMail orders to: [Orders@Keyfile.com](mailto:Orders@Keyfile.com).

Fax orders to: 603-888-3104

### Quotes & Licensing:

For assistance with quotes, special pricing, licensing, shipping inquiries, etc. feel free to contact anyone below:

- Email [Orders@Keyfile.com](mailto:Orders@Keyfile.com)
- Email [Carol.Kernich@Global360.com](mailto:Carol.Kernich@Global360.com) or call 603-459-0953
- Email [Pamela.Sutela@Global360.com](mailto:Pamela.Sutela@Global360.com) or call 603-459-0952

### Technical Support:

For technical support inquiries please email [Support@Keyfile.com](mailto:Support@Keyfile.com) or call 603-459-0900.

## Keyfile Pricing Tables

Keyfile Product Pricing		
Quantity	List Price / Per User	Part Number
5-14	\$2,495	SW-Keyfile
15-24	\$2,121	
25-49	\$1,803	
50-74	\$1,532	
75-99	\$1,302	
100-174	\$1,107	
175-249	\$941	
250-500	\$800	
Over 500	\$680	
#of Scanners	0 For Royalty Reporting Only	SW-Keyfile-Scan
Keyfile IPP – Maintenance Pricing		
Quantity	List Price / Per User	Part Number
5-14	\$499	MT-Keyfile
15-24	\$424	
25-49	\$361	
50-74	\$306	
75-99	\$260	
100-174	\$221	
175-249	\$188	
250-500	\$160	
Over 500	\$136	
Keyfile Upgrade Pricing		
Quantity	List Price / Per User	Part Number
5-14	\$374	SWU-Keyfile
15-24	\$318	
25-49	\$270	
50-74	\$230	
75-99	\$195	
100-174	\$166	
175-249	\$141	
250-500	\$120	
Over 500	\$102	

**Note 1** – All seats are concurrent; this conversion is provided at no charge.

**Note 2** – There is a 5-seat minimum on all systems.

**Note 3** – The Keyfile Server, eMail Gateway, OCR, Extranet, and Version Control are included at no additional cost.

## Legacy Client License Options:

- The Keyfile Classic Client is bundled with the Workspace Client license.
- The Keyfile Viewer Client is no longer available.
- The Keyfile Remote Desktop Document Server Client is no longer available.

Note: These clients will automatically be upgraded to full workspace clients at no charge, end-users will be required to pay IPP on a full workspace client.

## Keyfile Optical Options

Keyfile Optical Pricing		
Optical Level	List Price	Part Number
Single Drive	\$995	SW-Keyfile-Single
Jukebox Level 2	\$3,995	SW-Keyfile-Juke 2
Jukebox Level 3	\$6,995	SW-Keyfile-Juke 3
Jukebox Level 4	\$9,995	SW-Keyfile-Juke 4
Jukebox Level 5	\$14,995	SW-Keyfile-Juke 5
Jukebox Level 6	\$19,995	SW-Keyfile-Juke 6
Jukebox Level 7	\$24,995	SW-Keyfile-Juke 7
Jukebox Level 8	\$29,995	SW-Keyfile-Juke 8
Keyfile Optical IPP – Maintenance Pricing		
Optical Level	List Price	Part Number
Single Drive	\$199	MT-Keyfile-Single
Jukebox Level 2	\$799	MT-Keyfile-Juke 2
Jukebox Level 3	\$1,399	MT-Keyfile-Juke 3
Jukebox Level 4	\$1,999	MT-Keyfile-Juke 4
Jukebox Level 5	\$2,999	MT-Keyfile-Juke 5
Jukebox Level 6	\$3,999	MT-Keyfile-Juke 6
Jukebox Level 7	\$4,999	MT-Keyfile-Juke 7
Jukebox Level 8	\$5,999	MT-Keyfile-Juke 8
Keyfile Optical Upgrade Pricing		
Optical Level	List Price	Part Number
Single Drive	\$149	SWU-Keyfile-Single
Jukebox Level 2	\$600	SWU-Keyfile-Juke 2
Jukebox Level 3	\$1049	SWU-Keyfile-Juke 3
Jukebox Level 4	\$1499	SWU-Keyfile-Juke 4
Jukebox Level 5	\$2249	SWU-Keyfile-Juke 5
Jukebox Level 6	\$2999	SWU-Keyfile-Juke 6
Jukebox Level 7	\$3749	SWU-Keyfile-Juke 7
Jukebox Level 8	\$4499	SWU-Keyfile-Juke 8